Darrion McKinney

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Commercial Pesticide Applicator

Specializing in the treatment and maintenance of turf grass and ornamentals, I hold eight (8) years of experience in a broad range of turf management & vegetation control/practices for both cool and warm season turf grasses. I have 4 years of management/supervisor experience and have trained 65+ lawncare technicians, effectuating 16 state licensures. I also have successfully contributed to 300K+ sales in up-sells of lawn/enhancement applications. I am currently licensed through the Texas Dept of Agriculture as a Commerical Pesticide Applicator (0769339) and hold a Sports Field Management Certificate issued by SFMA.

Professional Experience

Road Maintenance Technician Herbicide

Ferrovial | March 2022 - Present

QC Manager

Lawn Technician

Technician Supervisor

2021

April 2020

Smith Lawn and Tree | April 2020 - June

Weedman Lawn care | November 2019 -

Prestonwood Landscape Services, LLC | June 2021 - February 2022

- Greater Houston
- Train HCTRA employees how to operate and spray herbicides in a safe manner according to product specifications
 and state regulations, receiving praise 3+ times for quality training skills.
- Document and maintain accurate spray records and inventory of chemicals to meet TDA standards
- Mix and dispose of chemicals according to TDA regulations and product guidelines.
- Responsible for Harris County Tollway/Beltway roadside maintenance of vegetation.
- Dallas-Fort Worth Metroplex
- Managed, developed and trained seven (7) technicians to perform deep root injections, aerations, tree spading, and lawn and ornamental care to maintain 500+ acres of commercial properties
- Manage and inspect 300+ properties while providing detailed data for account managers, in addition to providing treatment plans to collaborate in the upsell of enhancement applications.
- Maintain fleet of vehicles while operating and repairing equipment including herbicide truck, flatbeds, blowers, aerators, ride on sprayers and spreaders, Kubota's, backpack sprayers and hauling trailers.
- Documenting and performing necessary training that follows the Texas Dept of Agriculture laws and regulations, while producing MDS, spray records, training records, PPE, and storage of chemicals and granular products.

Chemical Assistant Manager January 2018- April 2019

- Hire and develop technicians to service 380+ commercial properties and approximately 400 acres year-round, receiving praise from senior management 10+ times for attention to detail and work proficiency/high-quality results.
- Inspected and recommended 250k of up-sells in lawn and ornamentals enhancements for the chemical department.
- Obtaining a Commercial pesticide applicator license through Texas Dept. of Agriculture.
- Operating power equipment such as Kubota's outfitted with spray rigs, commercial spreaders, herbicide trucks, aerators, and dethatch rake.
- Repair and maintain spray rigs, backpack sprayers, and spreaders. Track and update chemical and granular inventory.
- Dallas-Fort Worth Metroplex
- Follow complex commercial and residential project briefs with close attention to detail and quality results.
- Mix and apply herbicides, pesticide applications, and fertilizers with attention to guidelines and regulations.
- Route daily stops in priority order, maintain 200+ Commercial, HOAs, and residential client's turf and ornamentals.
- Operate, maintain and repair equipment including trucks, blowers, spreaders, spray rigs, ride on spreaders, z sprayers.
- Dallas-Fort Worth Metroplex
- Trained four (4) technicians to deliver high customer service and quality lawn service, receiving praise 5+ times from senior management for attention to detail and high-quality results.
- Route techs daily for round completion and perform daily customer service calls for scheduling and customer feedback
- Operate, maintain and repair equipment including spray truck, commercial spreader, daily equipment calibration, hauling trailer
- Set up and participate in on-site customer service calls to identify property needs, explain plan of action and respond to customer feedback.

Production Manager January 2015-March 2017

- Bloomington, Illinois
- Hire 40+ technicians and sales reps; Train and develop sixteen (16) technicians to obtain their IL state pesticide license.
- Experience coaching beginners and advanced technicians, receiving praise from senior management 20+ times for training quality and consistent high- quality results.
- Repair and operate equipment including spreaders, spray rigs, blowers, and trucks.
- Budget hours and truck routing for each round completion target date; achieved early project completion 10+ times.

Production Operations Manager

Dr. Green Lawn Care Services | April 2019 -

- Dallas-Fort Worth Metroplex
- Hire, manage and develop technicians to service 400+ residential lawns.

- Follow complex residential project brief with close attention to detail to ensure compliance with ordinances and regulations
- Operate, maintain and repair equipment including spray rigs, backpack sprayers, install pump systems, inventory chemicals and granular
- · On-site customer service calls to identify property needs, explain service plan and respond to customer feedback.

Education

High School Diploma

Manual High School | August 2005 - May 2009

Automotive Technology

Illinois Central College | August 2009 - December 2011

Key Skills

- Plant Identification
- Strong Managerial Skills
- Strong Communication Skills
- Proficiency in Microsoft Office
- Quality Assurance
- Customer Satisfaction
- Equipment Maintenance & Repair
- Teamwork
- Excellent Fitness & Endurance

Certifications

March 2022 Commercial Pesticide Applicator (0769339)
November 2021 Sports Field Management Certificate