

H. PAUL HAILS

47 Mattichak Road • Lopez, PA 18628 • Phone (570) 721-1144 • Email phails@ptd.net

HORTICULTURE AND LANDSCAPING MANAGER

A visionary designer credited with integrating horticultural and administrative experiences to implement, evaluate, and monitor programs, manage teams, facilitate productivity and safety; A skilled professional in landscaping who applies avant garde theories and ensures compliance in all regulations.

Areas of Expertise

- Leadership
- Policy and Practice
- Strategic Planning/Analysis
- Problem Resolution
- Program Implementation
- Hydroponic Design
- Permaculture Principles
- Process Improvement
- Vendor Relations
- Mechanical Maintenance
- Landscape Maintenance

PROFESSIONAL EXPERIENCE

M.R. Dirt, Inc., Towanda, PA

2012 – Present

Environmental Service Manager

- Provide landscape maintenance and installation to all company and rental properties
- Manage environmental crews by writing and scheduling work orders for erosion control, soil stabilization, and environmental inspections
- Maintain commercial buildings, landscapes, vegetation control, snow removal
- Negotiated volume supplies and equipment pricing leading to \$100,000+ in savings
- Estimated monthly environmental jobs earning a 30% annual profit increase

Hails Farm and Property Services, Lopez, PA

2005 – Present

Greenhouse and Private Property Manager

- Complete landscape maintenance including mulching, mowing, turf care, fertilization, pruning, and flower plantings
- Design various hydroponic systems, i.e. vertical, flood, and ebb/ flow system
- Implement soil and soilless growing according to permaculture theories
- Create seasonal holiday displays
- Serve as liaison for customers' contractor needs

Sheffield Marketing, New Hope, PA

1996 – 2001

Estate Manager

- Supervised daily operations on 110-acre estate
- Directed contractors on various projects: driveway paving, interior plantings, seasonal landscaping, company and private events, security, firework displays
- Managed company's investment properties for interior and exterior maintenance

EDUCATION

Bachelor of Science, Horticulture Science and Landscape Design, Temple University, Philadelphia, PA

LICENSES AND CERTIFICATIONS

PEC Safe Land, OSHA, Dallas, TX; Confined Space, Towanda, PA; First Aid and CPR, Red Cross, Wyalusing PA; Kitchen and Food Processing Department of Agriculture, Harrisburg, PA