

# James Westendorf

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## Career Summary

- Positive proven leader with 8 years experience managing private courses meeting member expectations
- Exemplary track record of establishing and maintaining productive work environments and relationships
- Honest, enthusiastic, self-motivated, team leader with a strong eye for the details
- Successful planning, implementation, and completion of 1.5 M Master Plan renovation / restoration in 2018
- Expanded knowledge of tournament preparation for PGA Tour and USGA championships
- Enhanced course conditions through effective communication with club members and agronomic programs

## Professional Experience

**Minnesota Valley Country Club** **1st Assistant Superintendent** **2015 to Present**  
18-hole Seth Raynor design currently ranked 34<sup>th</sup> in Minnesota's top 100 known for impeccable bent-poa playing surfaces serving 28,000 rounds annually.

- Direct and assist in all operations including course conditioning, renovations, tournament preparations, leadership and training of 30+ employees, with a \$1.1M annual operating budget.
- Implemented numerous operating standards to improve efficiency and overall plant health while meeting or exceeding member expectations.
- Project oversight and execution of numerous projects including tee construction, greens expansion, bunker construction, greens construction, bentgrass grow-in, native fescue grow-in and management, drainage projects

**White Bear Yacht Club** **2<sup>nd</sup> Assistant** **2013 to 2015**  
18-hole Willie Watson / Donald Ross 1889 design that has stood the test of time while serving 15,000 rounds annually. A course with unrelenting terrain that ranks #5 in Minnesota by Golf Digest.

- Developed and implemented equipment improvements plan to make necessary upgrades to an outdated fleet utilizing an 80k capital improvement budget.
- Integral in course maintenance, tournament preparation, course set-up, preventative spray and fertilizer applications.
- Responsible for all chemical and fertilizer applications, including record keeping and regulatory compliance.

**TPC Twin Cities / PGA Tour** **Internship** **2012 Season**  
18-Hole Arnold Palmer and Tom Lehman designed this course with pure bentgrass playing surfaces ranking #31 in Minnesota's Top 100.

- Lead and Directed tournament bunker prep and bunker reconstruction before the 3M championship
- Essential in course maintenance and tournament preparation, native area management, and team building

## Formal Education

Anoka Technical College	A.A.S	Phi Beta Kappa 2014
Penn State University – World Campus	Applicable Courses	Continuing Education
Golf Course Superintendents Association	Seminars / Webinars	Continuing Education

## **Summary of Qualifications**

### **Golf Course and Facilities Management**

- High level of knowledge and skill with golf course setup and preparation
- Competent mechanical ability in preventative maintenance and emergency repairs
- Underground irrigation repair and installation with experience in Lynx and E-Osmac controllers
- Maintain accurate and impeccable records following State and Federal Regulations
- Success in aeration, topdressing, seeding and other cultural practices
- Assisted in managing successful Agronomic Programs

### **Financial Management**

- Assist in planning Annual Operating Budgets and Capital Expenditures
- Possess strong computer skills, proficient in Word, Excel, and Photoshop
- Management of Irrigation and Chemical Ordering and Budgets
- Management of Crew Labor Budgets
- P&L / Budgeting Management
- Forecasting / Ordering / Pricing

### **Communication and Human Resource Management**

- Strong leader with the ability to motivate crew to maintain superior conditions
- Interviewed, hired, and managed over 60 employees
- Implemented safety training and equipment operation utilizing Standard Operating Procedures
- Maintained and broadened communication with Golf Professionals and General Manager
- Developed personal connections with members
- Known as a Leader on and off the Property

### **Design and Construction**

- Master Plan execution and success with completion of Phase I
- Assisted in renovation planning with Architect Bill Bergin
- Assisted in design of bunker and tee renovations
- Assisted in the design of Raynor Template Greens and Complexes
- Constructed and grew in on all surfaces including native fine fescue areas

### **Tournament Experience**

- 3M Championship 2012,2013,2014 -- TPC Twin Cities
- USGA local U.S. Open qualifier 2016 -- Minnesota Valley Country Club
- Minnesota Senior Open Championship 2016 -- Minnesota Valley Country Club
- U.S. Open 2017 -- Erin Hills
- KPMG Women's Championship 2019 -- Hazeltine National
- Numerous Local, State, and Regional Qualifiers

## **Professional References**

### **Mr. Steve Gilles**

General Manager Minnesota Valley Country Club  
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### **Mr. Michael J. Brower**

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### **Mr. Matt Paulius**

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### **Mr. John Steiner**

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### **Mr. Marlin Murphy**

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### **Mr. Alex Stuedemann**

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Additional references available upon request.