

# DANIEL J. SALCIDO

BUSINESS STUDENT / INTERN

## CONTACT

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## SKILLS

- focused leadership
- efficient problem-solving
- excellent customer service
- strong written and verbal communication
- exceptional collaboration / teamwork
- effective time management
- resourceful multi-tasking
- proficiency in Microsoft Office, Google Workspace, and Apple iWork
- quick learner
- highly receptive to feedback

## EDUCATION

### Clemson University

Clemson, South Carolina

Bachelor of Arts in Business

August 2020 - June 2025

Ranked #39 Undergrad Business School  
(CollegeChoice)

### Saint Xavier College Preparatory

Cincinnati, Ohio

2016-2020

Cumulative GPA 3.53

Scored a Top 9% ACT

*References available upon request*

## PROFILE

Enthusiastic self-starter with an eye for detail, committed to delivering results with efficiency and confidence. Skilled in forging meaningful partnerships and collaborating with other go-getters to promote success, while meeting the needs and exceeding the expectations of customers. Seeking an internship that aligns with my skill set and allows my meaningful contribution while obtaining valuable exposure to potential fields of career interest.

## WORK EXPERIENCE

### Sales Associate / Intern

Summer 2022

#### Floor & Decor, Cincinnati, OH

- Provided exceptional customer service and exceed customer expectations by understanding their projects to recommend most suitable products
- Maintained well merchandised area with in-stock condition, signage, price tags, displays to ensure a clean, safe and easy shopper experience
- Collaborated with management and associates to achieve sales goals

### Business Intern

Summers 2020 & 2021

#### Snow Commerce, Cincinnati, OH

- Responsible for Inbound receipt/inventory/sort & ship of eComm product
- Solely responsible for opening/closing duties of Covid-vacated offices
- Catalogued client raw SKU files & transition data into proprietary software

### Business Intern

Summer 2019

#### Salcido Providence Group, Cincinnati, OH

- Provided administrative support on presentations, Excel and Word
- Observed consulting team on business strategies for well-known clients
- Helped prepare presentations for meetings and company workshops

## ACCOMPLISHMENTS & AWARDS

- National Society of High School Scholars (NSHSS)
- National Foreign Language Honor Society (Spanish)
- Selected for Emerging Leaders Program at University of Cincinnati Lindner School of Business
- Big Brothers – mentored, tutored, and engaged with at-risk youth
- St. Xavier CAP tutor for low-income elementary school children
- University of Cincinnati Lindner Business School Excellence Scholarship
- University of Dayton Merit Award: 4-year scholarship of \$100,000

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TO WHOM IT MAY CONCERN,

My name is Daniel Salcido, and I am a junior at Clemson University working towards a B.A. in Business. I am eager to throw my hat in the ring for the Summer Intern position at TurfNet and prove myself worthy of your consideration. Having the opportunity to join your team excites me, both as a qualified business intern and a strong believer in your mission to network, exchange information, solve (and avoid) problems, save money and have a little fun in the process.

I consider myself an enthusiastic self-starter with an eye for detail, committed to delivering results with efficiency and confidence. I am skilled in forging meaningful partnerships and collaborating with other go-getters to promote success, while meeting the needs and exceeding the expectations of customers. For example, as a Sales Associate at Floor & Decor, I learned to balance the needs of my customers with my team's challenging sales goals. On one occasion, I spent hours with a customer who needed guidance finding the right products for his project. I was resolute in offering a solution, and he remarked that he was impressed with my knowledge of our inventory. After explaining the differences with patience and understanding, the customer purchased the upgraded option which resulted in a delighted customer as well as a \$10,000 sale, greatly contributing to our sales goal.

My skills include (but certainly are not limited to) focused leadership, efficient problem-solving, excellent customer service, strong communication, critical thinking & writing, exceptional collaboration, and proficiency in Microsoft Office, Google Workspace, and Apple iWork. I am eager to learn, and supervisors have consistently praised my coachability, can-do attitude, and time management skills. My personable disposition and networking skills make me a valuable team-player and an effective customer service representative. I pride myself on my ability to quickly grasp new concepts, adept in handling learning curves and highly receptive to feedback. In hiring me, you will gain a creative thinker who facilitates effective communication and offers solutions that last.

I am so excited at the prospect of joining TurfNet, and I look forward to hearing from you.

SINCERELY,



DANIEL J. SALCIDO

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